



Intelligent Quotations



FREIGHTQUOTE.COM

Sales quotations are a fact of life... Your customer is interested in your products and they want to see a price with freight.

If you are selling larger orders or larger sized products then you can't ship via UPS or FedEx. You need to get an LTL (Less Than a Load) freight quotation and add it to your order.

So.. how exactly do you get this freight quotation. If you are like the majority of companies... you are now searching for some freight quotes....

You are either on the phone or faxing the shipment details to a freight company or maybe you are getting the freight quotes online...

Regardless.. You are spending a lot of time and effort to complete the Sales quotation process...

Prepare Product Quote With Freight



Intelligent Quotations

Current Methods

Steps To Create a Product Quote with Freight



Access Through Internet
Login
Lookup
Customer
Find Product

Hand Written Document
Microsoft Word Document
Microsoft Excel Spread-sheet



Prepare the document and calculate the prices and quantities of the products etc..

Get Freight Quotes

Click on Get Freight & Receive Instant Freight Quotes from Freightquote.com



Call or fax each Freight company and get a freight price. Remember to use the right codes etc...



Wait for Freight companies to send back a quote via email or fax or a phone call.

Send Quote Via Email with a Adobe pdf file attached

Customer Sent Email Quote Stored On Syst Ecommerce Ready



Put the Freight quote in the document and then email it to the customer.



Time

Custom Formatted Template
Product Picture & Description
Multiple Freight Prices
More Sales



Hours / Days



Intelligent Quotation streamlines the freight quotation process... from hours or days to minutes.

- 100% Customizable Templates
- Instant Email of Sales Quote with Adobe Pdf
- Attachment of product literature with Images and Information
- Freightquote.com offers usually twenty competitive quotes from an area which different pricing depending on the delivery speed.

Easy Five Step Process

1. Choose Customer

2. Pick products to Quote

3. Review Pricing & Selection

4. Get Freight Quotes

Choose a Freight quote or send the list to the customer to choose

5. Send Email with an Adobe pdf attachment with Product literature attachment

Upgrade to Interpristor Ecommerce when ready

IQ - Intelligent Quotation 5 Easy Steps To Send Product Quote & Freight



Choose Customer



Pick Products



Review Selection



Review Freight



Edit & Send

Five (5) Easy Steps – Salesman sends a Product Quotation with Freight & Customer Receives:

1. Email Quote
2. Pdf Copy Of Quote
3. Pdf Document of Product Image and Description



EcomStor
Print Quote #: 310

Date: 2010-07-10 15:14:36

Shipment	Products	Model	Qty	Price	Total
Shipment # 1	warehouse - UPS - Ground (1 day) - \$30.42				
3 x	009 Schiavo Web Feedback 24	30-1416	7.5%	\$549.99	\$1,649.97

Sub-Total: \$1,649.97
Customer Discount: 0.00
Tax: \$123.79
UPS - Ground (1 day): \$30.42
Total: \$1,804.34



EcomStor
Ecomstor / Interpristor
Demo Website

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Fax 714-630-6726
sales@ecomstor.com
Created at July 12, 2010, 4:38 pm

Hand Pallet Truck [LR2055-A48F]
Our Price: \$1,352.00

Weight: 167 lbs
Dimensional Weight: 9 lbs
Dimensions: 61H x 27W x 1L
Shipping Size: 61H x 27W x 1L
Parcel Shipping No.
Shipping Class Code: 50

Product URL: http://www.ecomstor.biz/product_info.php?products_id=2241

Hand Pallet Truck, Load Capacity 5500 Pounds, Width Across Forks 27 Inches, Lowered Fork Height 3 Inches, Raised Fork Height 7 3/4 Inches, Fork Length 48 Inches, Fork Width 7 Inches, Overall Length 61 3/4 Inches, Galvanized Frame

- Special Application Hand Pallet Trucks
- High-quality, durable pallet trucks are designed for tough material handling applications.
- Ergonomically designed three-position control for raising, lowering, and moving-extends pump life by relieving of pressure. Oil-impregnated bushings require minimal service for long life. Durable powder coat finish.
- Top-of-stroke pump bypass prevents overloading
- Reinforced frame
- Adjustable push-rods maintain proper rotability
- Freezer Special
- Hot-dipped galvanized steel frame, stainless steel components, and cadmium-plated pump for cold and wet environments.
- Resists the effects of cold, condensation, and washing. Low-temperature hydraulic fluid maintains lift capacity even in deep freezers. Silver finish.
- 8" nylon articulating steer wheels and 2" nylon load rollers



Boxes	Pallets	Multiple Pallets – LTL (Less Than A Load) & TL (Truck Load)		
				
Standard Ecommerce	 Intelligent Quotations   FREIGHTQUOTE.COM			

Intelligent Quotations - <http://www.intelligent-quotations.com>

Interpristor Enterprise also includes Intelligent Quotations – Now your Sales Group can get a LIVE Freight quote via the Internet (the same quote they get over the phone) and send a Sales Quote via email & Adobe pdf in a customizable template in minutes...

This is a way to give your customers and your Sales group a method of quoting products with freight very quickly and efficiently.

Intelligent Quotations Admin - Open Demo

<http://www.ecomstor.biz/admin>

Login - e@e.com

Password - 1

Interpristor Ecommerce Admin - Open Demo

<http://www.ecomstor.biz/admin>

Login - a@a.com

Password - 1

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